

**Table D**  
**2002 Utah Market Share Report**  
**GROUP A & H**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	IHC Health Plans Inc.	35.90%	\$532,464,456
2	Regence Blue Cross Blue Shield of Utah	18.80%	\$278,793,166
3	Altius Health Plans	11.51%	\$170,713,572
4	United HealthCare of Utah Inc	7.48%	\$110,953,422
5	United Healthcare Ins Co	3.34%	\$49,579,540
6	Educators Mut Ins Assoc	3.04%	\$45,138,592
7	Healthwise	1.76%	\$26,089,455
8	Ace American Ins Co	1.54%	\$22,869,078
9	Metropolitan Life Ins Co	1.04%	\$15,392,438
10	Deseret Mut Ins Co	0.97%	\$14,454,982
11	Cigna Healthcare of Utah, Inc.	0.91%	\$13,467,022
12	Hartford Life & Accident Ins Co	0.73%	\$10,756,054
13	Delta Dental Ins Co	0.67%	\$9,881,541
14	IHC Benefit Assur Co Inc	0.66%	\$9,751,778
15	United WI Life Ins Co	0.59%	\$8,749,486
16	Western Mut Ins	0.56%	\$8,337,320
17	Unum Life Ins Co Of Amer	0.55%	\$8,112,438
18	Aetna Life Ins Co	0.45%	\$6,619,329
19	Mega Life & Health Ins Co The	0.42%	\$6,155,547
20	Fortis Benefits Ins Co	0.41%	\$6,026,410
<b>TOTAL FOR TOP 20 RANKED INSURERS</b>		<b>91.31%</b>	<b>\$1,354,305,626</b>
<b>TOTAL FOR ALL 240 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$1,483,215,624</b>